Crop Enterprise Cost Summary for: PERENNIAL RYEGRASS (Carbon Planted)

| Production Year: 2023 | Establishment | YEAR ONE | YEAR TWO | Accumulative | |
|---|---------------|-------------|-------------|--------------|--|
| Description | Per Acre | Per Acre | Per Acre | Per Acre | COMMENTS |
| Production and Income: | | | | | |
| Value (per pound) | 0.00 | 1.25 | 1.25 | 1.25 | OGSBA negotiated price |
| Yield | 0.00 | 1,575.00 | 1,575.00 | 3,150.00 | Per acre yield average |
| Primary Crop Value: | \$ - | \$ 1,968.75 | \$ 1,968.75 | \$ 3,937.50 | Calculated revenue from harvested seed |
| Other Crop Income | 0.00 | 100.00 | 100.00 | 200.00 | Stumpage, straw sales, grazing, etc. |
| Total Income: | \$ - | \$ 2,068.75 | \$ 2,068.75 | \$ 4,137.50 | |
| Variable Costs: | | | | | |
| Seed and Plants | 40.00 | 0.00 | 0.00 | 0.00 | |
| Fertilizer/Lime | 316.34 | 133.20 | 220.20 | 353.40 | Data is imported from standards worksheet |
| Chemicals | 18.44 | 173.67 | 223.31 | 396.98 | |
| Custom Work | 383.48 | 249.20 | 271.24 | 520.44 | |
| Hired Labor (Incl. Irrigation) | 0.00 | 5.40 | 5.40 | 10.80 | |
| Operator Labor | 0.00 | 5.40 | 5.40 | 10.80 | |
| Machinery Fuel | 0.00 | 0.00 | 0.00 | 0.00 | |
| Machinery Repairs | 0.00 | 0.00 | 0.00 | 0.00 | |
| Irrigation Power/Water | 0.00 | 0.00 | 0.00 | 0.00 | |
| Harvest | 0.00 | 99.03 | 99.03 | 198.06 | |
| Clean, Bag & Ship | 0.00 | 173.25 | 173.25 | 346.50 | |
| Other Variable Costs | 4.05 | 5.33 | 5.33 | 10.66 | |
| Interest - Operating Capital | 15.56 | 35.19 | 41.80 | 76.98 | |
| Total Variable Costs: | \$ 777.86 | \$ 879.67 | \$ 1,044.96 | \$ 1,924.62 | |
| Fixed Costs: | | | | | |
| Land Charge | 0.00 | 225.00 | 225.00 | 450.00 | |
| Machinery Ownership | 5.62 | 11.23 | 11.23 | 22.46 | Data is imported from standards worksheet |
| Building Ownership | 2.81 | 5.62 | 5.62 | 11.24 | |
| Overhead | 10.80 | 47.53 | 37.53 | 85.06 | |
| Establishment Year Costs are amortized over production year(s) | 0.00 | 420.58 | 420.58 | 841.16 | |
| Other Fixed Costs | 2.70 | 8.07 | 8.07 | 16.14 | |
| Management Fee (Owner/Operator) | 41.38 | 144.81 | 144.81 | 289.63 | |
| Total Fixed Costs: | \$ 63.30 | \$ 862.84 | \$ 852.84 | \$ 1,715.69 | |
| Total Costs: | \$ 841.16 | \$ 1,742.51 | \$ 1,897.80 | \$ 3,640.31 | |
| Economic Summary: | | | | | Economic summary calculations |
| Net Return Over Variable Costs | | 1,189.08 | 1,023.79 | 2,212.88 | Total Income - Total Variable Costs |
| Net Return Over Total Costs | | 326.24 | 170.95 | 497.19 | Total Income - Total Costs |
| Return to Labor & Management | | 481.85 | 326.56 | 808.41 | Net return + Owner labor + Operator labor + Management |
| Break-Even Yield (Per Acre) | | 1,394.01 | 1,518.24 | 2,912.25 | Total Costs / Value per pound |
| Total Cost Per Pound | | 1.11 | 1.20 | 1.16 | Total Costs / Average Yield (Per Acre) |

IMPORTANT: This cost study was prepared on the basis that labor and applications were preformed on a "custom work" basis. Individual practices will vary from farm to farm and field to field based on best practices. Practices including noted pesticides and fertilizers are derived from study group input. Individuals utilizing these cost studies will want to use information that is pertinent to their own practices. Optional and alternative practices do exist. Producers, Seed Dealers and Crop Advisors are encouraged to recommend edits that can be used to refine this budget study.

 $Study\ prepared\ by\ Phil\ La\ Vine\ and\ David\ Sunderland.\ Send\ recommendations\ to: Comments@SunderlandSolutions.com$